

Hay Market Demand and Price Report for the Upper Midwest For November 12, 2018

Data Compiled by <u>Richard Halopka</u> UW-Extension Clark County Crops & Soils Agent

All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.

The information presented in this report is compiled from public and private sales and reports in the Midwest.

The past several months of hay reports are archived. To view previous hay reports, go to <u>http://fyi.uwex.edu/forage/</u> on the Team Forage web site and click on the <u>past hay reports</u> section.

Hay auction data is collected on the first and third week of the month and posted the following Monday when possible. Prices quoted in this report are for "as fed" alfalfa hay.

Demand and Sales Comments

The hay market is stronger. Hay demand has increased across all classes of hay. Weather may have caused concern and brought buyers to the table with colder temperatures and snow in some areas. Many markets report limited supply of top quality hay.

Upper Midwest Hay Price Summary by Quality Grade

Hay Grade	Bale type	Price (\$/ton)		
		Average	Minimum	Maximum
Prime (> 151 RFV/RFQ)	Small Square	\$272.00	\$224.00	\$360.00
	Large Square	\$204.00	\$130.00	\$255.00
	Large Round	\$168.00	\$120.00	\$200.00
Grade 1 (125 to 150 RFV/RFQ)	Small Square	\$193.00	\$167.00	\$224.00
	Large Square	\$178.00	\$125.00	\$260.00
	Large Round	\$162.00	\$75.00	\$210.00
Grade 2 (103 to 124 RFV/RFQ)	Small Square	No Reported Sales		
	Large Square	\$136.00	\$88.00	\$165.00
	Large Round	\$124.00	\$80.00	\$160.00
Grade 3 (87 to 102 RFV/RFQ)	Small Square	No Reported Sales		
	Large Square	\$140.00	\$85.00	\$180.00
	Large Round	\$102.00	\$100.00	\$120.00



For Nebraska, hay sold steady, demand has picked up some in the state. Weather has delayed harvest in the state and many farmers are attempting to get grains harvested. *For Iowa*, top quality hay is in short supply and a lot of buyers went home empty handed. It appears good hay has been shedded and sellers are waiting for higher prices before they will bring it to the market.

In South Dakota, all classes of hay provided steady prices and good demand. Dairy prices continue to impact the hay market. There is a demand for quality grass hay as cattlemen wean calves and move them to feed yards.

For Missouri, hay prices are steady, with light to moderate demand and supply. Horse owners continue to search for a few small square bales. Dairy prices are impacting hay demand. Many producers are wondering where is fall as wintery weather is upon us.

In Southwest Minnesota, prices were steady, with light to moderate demand and supply.

In Wisconsin, top quality alfalfa hay was not available at the market. Low quality hay had good demand compared to past weeks. Colder weather and some snow has motivated farmers to purchase hay.

Straw prices were steady this past week. Small square bale straw price was stronger at \$3.50 a bale (range of \$1.50 to \$6.00). Large square bale straw was steady at \$42.00 per bale (a wide range of \$20.00 to \$70.00). Large round bale straw averaged \$39.00 per bale (a wide range of \$33.00 - \$70.00). There is demand for straw and many markets don't have a supply. Straw quality does impact price.

The next Hay Market Demand and Price Report for the Upper Midwest will be posted on Monday, November 26, 2018.

Due to the lack of quality-tested hay auctions in Wisconsin, the following links are included in this report allowing producers to obtain some state and nearby state prices (these may or may not be quality tested auctions). The Equity Cooperative market report is at

<u>http://livestock.equitycoop.com/market_reports/</u>. Go to the Lomira, Reedsville, and Stratford locations for their reports on untested hay and straw prices.

The Fennimore Livestock Exchange is at

http://www.fennimorelivestock.com/index.php?site=home.

The Reynolds Feed & Supply, LLC of Dodgeville is at <u>http://www.reynoldslivestock.com/what1snew/</u>. The Tim Slack Auction and Realty, LLC of Fennimore is at

http://www.timslackauctionrealty.com/market%20report.html.

The Zumbrota Hay & Bedding Auction of Zumbrota, MN is at (market runs September – May) http://cla.crinet.com/page5295/ZumbrotaHayAndBeddingAuction.

The Dyersville Sales Company of Dyersville, Iowa is at <u>http://dyersvillesales.com/hay-auction/hay-auction-results/</u>. Fort Atkinson auction is at <u>http://www.fortatkinsonhay.com/</u>

The Farmer to Farmer website is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at <u>http://farmertofarmer.uwex.edu/</u>. If you would like assistance posting to this web site, contact your county's UW-Extension agriculture agent.

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