

## Hay Market Demand and Price Report for the Upper Midwest As of November 14, 2016

## Data Compiled by <u>Richard Halopka</u> UW-Extension Clark County Crops & Soils Agent

All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.

The information presented in this report is compiled from public and private sales and reports in the Midwest.

The past several months of hay reports are archived. To view previous hay reports, go to the Team Forage web site and click on the past hay reports section.

Hay auction data will be collected on the first and third week of the month and posted on the following Monday when possible. Prices quoted in this report are for "as fed" alfalfa hay.

## **Demand and Sales Activity**

Prices were lower this week with some demand for quality hay. Small lots of small square bales continue to find strength at markets. Lower quality hay price had some strength, but overall prices continue to reflect a large supply of hay and a low current demand.

## **Upper Midwest Hay Price Summary by Quality Grade**

Hay Grade	Bale type	Price (\$/ton)		
		Average	Minimum	Maximum
Prime (> 151 RFV/RFQ)	Small Square	\$228.00	\$160.00	\$320.00
	Large Square	\$170.00	\$95.00	\$240.00
	Large Round	\$98.00	\$80.00	\$113.00
Grade 1 (125 to 150 RFV/RFQ)	Small Square	\$133.00	\$70.00	\$220.00
	Large Square	\$145.00	\$98.00	\$180.00
	Large Round	\$88.00	\$63.00	\$145.00
Grade 2 (103 to 124 RFV/RFQ)	Small Square	\$140.00	\$140.00	\$140.00
	Large Square	\$102.00	\$50.00	\$140.00
	Large Round	\$69.00	\$55.00	\$80.00
<b>Grade 3 (87 to 102 RFV/RFQ)</b>	Small Square	No Reported Sales		
	Large Square	\$95.00	\$95.00	\$95.00
	Large Round	\$67.00	\$48.00	\$90.00



For Nebraska, alfalfa and grass hay sold steady. Demand was light to moderate this week. Some feedlots are inquiring about hay prices for fall and winter delivery. For Iowa, limited hay supply and sales this week as farmers are wrapping up fall field work.

*In South Dakota*, alfalfa hay was mostly steady with light demand and light to moderate interest. Mild weather allowed cattle to be pastured on corn stalks. Straw sold at lower prices. *In Illinois*, the demand for hay was moderate, with activity slow to moderate, for moderate to heavy offerings.

*For Missouri*, few local sales this week overall very limited activity. Hay demand is light, with moderate supply and steady prices. Cooler temperatures could spur more interest for hay.

*In Southwest Minnesota*, total loads available for sale increased at market this week. The first time in months that some prime hay was available at the market. Overall prices were steady.

*In Wisconsin*, lower quality round bale hay is readily available. Prices are steady, with little hay movement this week as good weather has farmers working on fall harvest and field work.

Overall straw price decreased this week. Small square bale straw decreased slightly averaging \$3.30 a bale this week (range of \$1.00 to \$6.00). Large square bales slid back \$3.00/bale and averaged \$27.00 per bale (range of \$15.00 to \$45.00). Large round bales increased \$4.00/bale and averaged \$32.00 per bale (range of \$22.00 to \$38.00).

The next Hay Market Demand and Price Report for the Upper Midwest will be posted on Monday, November 28, 2016.

**Due to the lack of quality-tested hay auctions in Wisconsin**, the following links are included in this report allowing producers to obtain some state and nearby state prices (these may or may not be quality tested auctions). The Equity Cooperative market report is at

<u>http://livestock.equitycoop.com/market\_reports/</u>. Go to the Lomira, Reedsville, and Stratford locations for their reports on hay and straw prices.

The Fennimore Livestock Exchange is at

http://www.fennimorelivestock.com/index.php?site=home.

The Reynolds Feed & Supply, LLC of Dodgeville is at <a href="http://www.reynoldslivestock.com/what1snew/">http://www.reynoldslivestock.com/what1snew/</a>. The Tim Slack Auction and Realty, LLC of Fennimore is at

http://www.timslackauctionrealty.com/market%20report.html.

The Zumbrota Hay & Bedding Auction of Zumbrota, MN is at (market runs September – May) http://cla.crinet.com/page5295/ZumbrotaHayAndBeddingAuction.

The Dyersville Sales Company of Dyersville, Iowa is at <a href="http://dyersvillesales.com/hay-auction/hay-auction-results/">http://dyersvillesales.com/hay-auction/hay-auction-results/</a>. Fort Atkinson auction is at <a href="http://www.fortatkinsonhay.com/">http://www.fortatkinsonhay.com/</a>

**The Farmer to Farmer website** is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at <a href="http://farmertofarmer.uwex.edu/">http://farmertofarmer.uwex.edu/</a>. If you would like assistance posting to this web site, contact your county's UW-Extension agriculture agent.

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