

## Hay Market Demand and Price Report for the Upper Midwest For November 27, 2017

## Data Compiled by <u>Richard Halopka</u> UW-Extension Clark County Crops & Soils Agent

All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.

The information presented in this report is compiled from public and private sales and reports in the Midwest.

The past several months of hay reports are archived. To view previous hay reports, go to <a href="http://fyi.uwex.edu/forage/">http://fyi.uwex.edu/forage/</a> on the Team Forage web site and click on the past hay reports section.

Hay auction data is collected on the first and third week of the month and posted the following Monday when possible. Prices quoted in this report are for "as fed" alfalfa hay.

## **Demand and Sales Comments**

With Thanksgiving holiday during the week reports from the previous week were used to provide adequate data for this week's report. There is strength in the hay market this week and prices are moving up slightly as temperatures drop. All classes of hay had an increase in prices this week.

## **Upper Midwest Hay Price Summary by Quality Grade**

Hay Grade	Bale type	Price (\$/ton)			
		Average	Minimum	Maximum	
Prime (> 151 RFV/RFQ)	Small Square	\$231.00	\$205.00	\$260.00	
	Large Square	\$189.00	\$150.00	\$250.00	
	Large Round	\$135.00	\$110.00	\$170.00	
Grade 1 (125 to 150 RFV/RFQ)	Small Square	\$215.00	\$180.00	\$250.00	
	Large Square	\$152.00	\$120.00	\$210.00	
	Large Round	\$120.00	\$75.00	\$195.00	
Grade 2 (103 to 124 RFV/RFQ)	Small Square	ľ	No Reported Sales		
-	Large Square	\$143.00	\$100.00	\$150.00	
	Large Round	\$115.00	\$50.00	\$160.00	
<b>Grade 3 (87 to 102 RFV/RFQ)</b>	Small Square	No Reported Sales			
	Large Square	\$90.00	\$80.00	\$100.00	
	Large Round	\$99.00	\$88.00	\$115.00	



For Nebraska, prices are steady to \$10.00 higher per ton this week with demand for dairy quality hay. For Iowa, prices are stronger with demand increasing with tight supplies. Most farmers were busy with grain hauling and tillage work this week.

*In South Dakota*, prices were steady to firm for all classes of hay as demand for all classes of hay increased. There is a demand for grassy hay for calves entering feedlots.

*For Missouri*, hay movement remains slow, supplies are moderate, demand is light and prices are steady. One concern is the level of soil moisture as most of the year had below average rainfall, which now may concern growers looking forward to the 2018 growing season.

*In Southwest Minnesota*, not much change at this market with adequate supply of mixed hay, price trend is steady with limited quality hay available.

*In Wisconsin*, there is some strength in the market across all classes of hay. Lower quality hay is moving to the market and there are signs of strength going into winter.

Hay export report for November 17, 2017, 750 tons of alfalfa hay was exported. Fair quality hay was priced at \$1350.00 per export USDA report.

Straw prices were steady this week. Small square bale straw price was stronger and averaged \$3.40 a bale (range of \$1.50 to \$6.00). Large square bale straw prices were steady at \$37.00 per bale (range of \$25.00 to \$45.00). Large round bale straw had only one reported sale of \$55.00 per bale.

The next Hay Market Demand and Price Report for the Upper Midwest will be posted by Monday, December 11, 2017.

**Due to the lack of quality-tested hay auctions in Wisconsin**, the following links are included in this report allowing producers to obtain some state and nearby state prices (these may or may not be quality tested auctions). The Equity Cooperative market report is at

<u>http://livestock.equitycoop.com/market\_reports/</u>. Go to the Lomira, Reedsville, and Stratford locations for their reports on untested hay and straw prices.

The Fennimore Livestock Exchange is at

http://www.fennimorelivestock.com/index.php?site=home.

The Reynolds Feed & Supply, LLC of Dodgeville is at http://www.reynoldslivestock.com/what1snew/.

The Tim Slack Auction and Realty, LLC of Fennimore is at

http://www.timslackauctionrealty.com/market%20report.html.

The Zumbrota Hay & Bedding Auction of Zumbrota, MN is at (market runs September – May) <a href="http://cla.crinet.com/page5295/ZumbrotaHayAndBeddingAuction">http://cla.crinet.com/page5295/ZumbrotaHayAndBeddingAuction</a>.

The Dyersville Sales Company of Dyersville, Iowa is at <a href="http://dyersvillesales.com/hay-auction/hay-auction-results/">http://dyersvillesales.com/hay-auction/hay-auction-results/</a>. Fort Atkinson auction is at <a href="http://www.fortatkinsonhay.com/">http://www.fortatkinsonhay.com/</a>

**The Farmer to Farmer website** is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at <a href="http://farmertofarmer.uwex.edu/">http://farmertofarmer.uwex.edu/</a>. If you would like assistance posting to this web site, contact your county's UW-Extension agriculture agent.

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