



**Hay Market Demand and Price Report for the Upper Midwest
For December 10, 2018**

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All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.

The information presented in this report is compiled from public and private sales and reports in the Midwest.

The past several months of hay reports are archived. To view previous hay reports, go to <http://fyi.uwex.edu/forage/> on the Team Forage web site and click on the [past hay reports](#) section.

Hay auction data is collected on the first and third week of the month and posted the following Monday when possible. Prices quoted in this report are for “as fed” alfalfa hay.

Demand and Sales Comments

The hay market is steady with signs of weakness as supply increased across the Midwest. Demand was steady and low quality hay was discounted.

Upper Midwest Hay Price Summary by Quality Grade

Hay Grade	Bale type	----- Price (\$/ton) -----		
		Average	Minimum	Maximum
Prime (> 151 RFV/RFQ)	Small Square	\$247.00	\$214.00	\$330.00
	Large Square	\$204.00	\$125.00	\$255.00
	Large Round	\$158.00	\$110.00	\$185.00
Grade 1 (125 to 150 RFV/RFQ)	Small Square	\$198.00	\$165.00	\$231.00
	Large Square	\$163.00	\$105.00	\$205.00
	Large Round	\$142.00	\$100.00	\$215.00
Grade 2 (103 to 124 RFV/RFQ)	Small Square	No Reported Sales		
	Large Square	\$130.00	\$95.00	\$175.00
	Large Round	\$116.00	\$80.00	\$170.00
Grade 3 (87 to 102 RFV/RFQ)	Small Square	No Reported Sales		
	Large Square	\$99.00	\$75.00	\$165.00
	Large Round	\$102.00	\$60.00	\$170.00



For Nebraska, hay sold steady this week with a moderate demand. The common theme is buyers are waiting until the last bale is fed before they make the next purchase. *For Iowa*, top quality hay is in short supply. Both buyers and sellers are sparse because of weather and the start of hunting season.

In South Dakota, alfalfa hay sold steady this week with very good demand for alfalfa hay. Dairy prices continue to impact the hay market. There is a demand for quality grass hay as cattlemen wean calves and move them to feed yards.

For Missouri, hay prices are steady, with moderate demand and a light supply available. Soft ground conditions have limited the movement of trucks in and out of yards to early morning.

In Southwest Minnesota, prices were steady. Mostly round bale hay available and round bales are generally discounted.

In Wisconsin, steady demand and price for hay. Low quality hay is discounted depending if it was stored or was on the fence row. Some comments from local markets that straw is available as there is a demand for straw.

Straw prices were steady. Some markets are looking for straw with colder temperatures and weather conditions. Small square bale straw averaged \$3.15 a bale (range of \$1.50 to \$6.00). Large square bale straw averaged \$45.00 per bale (a range of \$30.00 to \$65.00). Large round bale straw averaged \$47.00 per bale (a range of \$25.00 - \$73.00). Straw quality does impact price.

The next Hay Market Demand and Price Report for the Upper Midwest will be posted on Wednesday, December 26, 2018.

Due to the lack of quality-tested hay auctions in Wisconsin, the following links are included in this report allowing producers to obtain some state and nearby state prices (these may or may not be quality tested auctions). The Equity Cooperative market report is at http://livestock.equitycoop.com/market_reports/. Go to the Lomira, Reedsville, and Stratford locations for their reports on untested hay and straw prices.

The Fennimore Livestock Exchange is at

<http://www.fennimorelivestock.com/index.php?site=home>.

The Reynolds Feed & Supply, LLC of Dodgeville is at <http://www.reynoldslivestock.com/whatIsnew/>.

The Tim Slack Auction and Realty, LLC of Fennimore is at

<http://www.timslackauctionrealty.com/market%20report.html>.

The Zumbrota Hay & Bedding Auction of Zumbrota, MN is at (market runs September – May)

<http://cla.crinet.com/page5295/ZumbrotaHayAndBeddingAuction>.

The Dyersville Sales Company of Dyersville, Iowa is at [http://dyersvillesales.com/hay-auction/hay-](http://dyersvillesales.com/hay-auction/hay-auction-results/)

[auction-results/](http://www.fortatkinsonhay.com/). Fort Atkinson auction is at <http://www.fortatkinsonhay.com/>

The Farmer to Farmer website is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at <http://farmertofarmer.uwex.edu/>. If you would like assistance posting to this web site, contact your county's UW-Extension agriculture agent.

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