



**Hay Market Demand and Price Report for the Upper Midwest  
For December 11, 2017**

Data Compiled by [Richard Halopka](#) UW-Extension Clark County  
Crops & Soils Agent

*All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.*

*The information presented in this report is compiled from public and private sales and reports in the Midwest.*

*The past several months of hay reports are archived. To view previous hay reports, go to <http://fyi.uwex.edu/forage/> on the Team Forage web site and click on the [past hay reports](#) section.*

**Hay auction data is collected on the first and third week of the month and posted the following Monday when possible. Prices quoted in this report are for “as fed” alfalfa hay.**

**Demand and Sales Comments**

There is strength in the hay market this week. Good quality hay has increased in price and demand, while lower quality is weaker this week. The greatest increase was seen in small lots of small packaged hay.

**Upper Midwest Hay Price Summary by Quality Grade**

Hay Grade	Bale type	----- Price (\$/ton) -----		
		Average	Minimum	Maximum
Prime (> 151 RFV/RFQ)	Small Square	\$251.00	\$200.00	\$300.00
	Large Square	\$197.00	\$145.00	\$250.00
	Large Round	\$150.00	\$150.00	\$150.00
Grade 1 (125 to 150 RFV/RFQ)	Small Square	\$158.00	\$125.00	\$200.00
	Large Square	\$149.00	\$120.00	\$220.00
	Large Round	\$107.00	\$70.00	\$190.00
Grade 2 (103 to 124 RFV/RFQ)	Small Square	No Reported Sales		
	Large Square	\$131.00	\$100.00	\$160.00
	Large Round	\$84.00	\$45.00	\$140.00
Grade 3 (87 to 102 RFV/RFQ)	Small Square	No Reported Sales		
	Large Square	\$133.00	\$130.00	\$135.00
	Large Round	\$101.00	\$85.00	\$115.00



*For Nebraska*, prices are steady with demand is good for all hay classes. Dry weather may contribute to hay demand. *For Iowa*, prices were steady with signs of weakness in the market.

*In South Dakota*, prices were steady to weak for all classes of hay with a moderate demand. Currently with limited snow in the region many are still grazing cattle.

*For Missouri*, hay movement remains slow, supplies are moderate, demand is light and prices are steady. One concern is the level of soil moisture as most of the year had below average rainfall, which now may concern growers looking forward to the 2018 growing season.

*In Southwest Minnesota*, not much change at this market with adequate supply of mixed hay, price trend is steady with limited quality hay available.

*In Wisconsin*, there is some strength in the market for dairy quality hay, while lower quality hay is lower compared to the last report.

Hay export report for December 8, 2017, 1,520 tons of alfalfa hay was exported. Quality varied as did the price range of \$132.00 to \$198.00 per ton per the USDA export report.

Straw prices were steady this week with very few sales to be reported. Small square bale straw price was averaged \$3.25 a bale (range of \$1.50 to \$6.00). Large square bale straw prices were steady to stronger at \$38.00 per bale (range of \$25.00 to \$46.00). No reports of large round bale straw at auction this week.

The next Hay Market Demand and Price Report for the Upper Midwest will be posted by Tuesday, December 27, 2017.

**Due to the lack of quality-tested hay auctions in Wisconsin**, the following links are included in this report allowing producers to obtain some state and nearby state prices (these may or may not be quality tested auctions). The Equity Cooperative market report is at [http://livestock.equitycoop.com/market\\_reports/](http://livestock.equitycoop.com/market_reports/). Go to the Lomira, Reedsville, and Stratford locations for their reports on untested hay and straw prices.

The Fennimore Livestock Exchange is at

<http://www.fennimorelivestock.com/index.php?site=home>.

The Reynolds Feed & Supply, LLC of Dodgeville is at <http://www.reynoldslivestock.com/whatIsnew/>.

The Tim Slack Auction and Realty, LLC of Fennimore is at

<http://www.timslackauctionrealty.com/market%20report.html>.

The Zumbrota Hay & Bedding Auction of Zumbrota, MN is at (market runs September – May)

<http://cla.crinet.com/page5295/ZumbrotaHayAndBeddingAuction>.

The Dyersville Sales Company of Dyersville, Iowa is at [http://dyersvillesales.com/hay-auction/hay-](http://dyersvillesales.com/hay-auction/hay-auction-results/)

[auction-results/](http://www.fortatkinsonhay.com/). Fort Atkinson auction is at <http://www.fortatkinsonhay.com/>

**The Farmer to Farmer website** is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at <http://farmertofarmer.uwex.edu/>. If you would like assistance posting to this web site, contact your county's UW-Extension agriculture agent.

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