

Hay Market Demand and Price Report for the Upper Midwest For December 28, 2020

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All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.

The information presented in this report is compiled from public and private quality tested sales and reports in the Midwest.

The past several months of hay reports are archived and you may view previous hay reports, go to http://fyi.uwex.edu/forage/ on the Team Forage web site and click on the past hay reports section.

Hay auction data is collected on the first and third week of the month and posted by or before Tuesday. Prices quoted in this report are for "as fed" alfalfa hay.

Demand and Sales Comments

With the holiday season there are limited hay auctions this past week, so data was collected from the previous week. Hay market continues on a steady trend with quality dairy hay supporting the market. Lower quality round bale hay prices are slipping as winter begins. If you need forage or have forage to sell or straw, connect to the Farmer-to-Farmer webpage at http://farmertofarmer.uwex.edu/. You may contact your local county agriculture educator if you need help placing an ad. There is no charge for the service.

Upper Midwest Hay Price Summary by Quality Grade

Hay Grade	Bale type	Price (\$/ton)		
		Average	Minimum	Maximum
Prime (> 151 RFV/RFQ)	Small Square	\$231.00	\$160.00	\$320.00
	Large Square	\$201.00	\$95.00	\$325.00
	Large Round	\$139.00	\$75.00	\$165.00
Grade 1 (125 to 150 RFV/RFQ)	Small Square	\$200.00	\$135.00	\$245.00
	Large Square	\$155.00	\$120.00	\$210.00
	Large Round	\$135.00	\$60.00	\$175.00
Grade 2 (103 to 124 RFV/RFQ)	Small Square	\$85.00	\$70.00	\$100.00
	Large Square	\$131.00	\$75.00	\$175.00
	Large Round	\$106.00	\$55.00	\$140.00
Grade 3 (87 to 102 RFV/RFQ)	Small Square	No Sales Reported		
	Large Square	\$100.00	\$70.00	\$140.00
	Large Round	\$79.00	\$40.00	\$112.00



Straw prices are for oat, barley, or wheat straw. Straw prices remain steady. Quality has a great impact on straw prices. Small square bales averaged \$4.29 a bale (range of \$3.00 to \$6.00). Large square bale straw averaged \$42.00 per bale (a range of \$20.00 to \$72.00). Large round bale straw averaged \$37.00 per bale (a range of \$20.00 - \$50.00).

In Nebraska, all forages sold steady with good demand. *In Iowa*, supply is strong, demand is lighter, and prices were mostly steady.

In South Dakota, there was a large run on sale day. Alfalfa quality was good and market was steady to weaker.

In Missouri, there is an uptick in hay interest. Hay supply is moderate; demand is light, with steady prices.

In Southwest Minnesota, prices were steady with a limited supply of quality hay at the market. *In Kansas*, hay market prices are steady, demand remained strong, and movement was less with holiday at the end of the week.

In Wisconsin, prices are steady with strong demand for dairy quality large square bales. There is less demand for lower quality round bales.

This is the end of 2020, as next hay report will open a new year in 2021. The next Hay Market Demand and Price Report for the Upper Midwest will be posted by Tuesday, January 12, 2021. Have a safe holiday season.

The following links are **included** in this report allowing producers to obtain some state and nearby state prices, (these may not be quality-tested auctions, if quality, they are included in this report). The Equity Cooperative market report is at http://livestock.equitycoop.com/market_reports/. Go to the Lomira, Reedsville, and Stratford locations for their reports on untested hay and straw prices.

The Reynolds Feed & Supply, LLC of Dodgeville is at http://www.reynoldslivestock.com/what1snew/. The Tim Slack Auction and Realty, LLC of Fennimore is at http://www.timslackauctionrealty.com/market%20report.html.

The Dyersville Sales Company of Dyersville, Iowa is at http://dyersvillesales.com/hay-auction/hay-auction-results/. Fort Atkinson auction is at http://www.fortatkinsonhay.com/

The Farmer website is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at http://farmertofarmer.uwex.edu/. If you would like assistance posting to this web site, contact your county's UW-Extension agriculture agent.

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