

Hay Market Demand and Price Report for the Upper Midwest For January 28, 2019

Data Compiled by <u>Richard Halopka</u> Clark County Extension Crops & Soils Agent

All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.

The information presented in this report is compiled from public and private quality tested sales and reports in the Midwest.

The past several months of hay reports are archived. To view previous hay reports, go to <u>http://fyi.uwex.edu/forage/</u> on the Team Forage web site and click on the <u>past hay reports</u> section.

Hay auction data is collected on the first and third week of the month and posted the following Monday when possible. Prices quoted in this report are for "as fed" alfalfa hay.

Demand and Sales Comments

Hay prices are on a steady to strong trend. Hay shortage is a general conversation, thou it appears to be a shortage of quality hay. This fall and winter lower quality hay has seen an increased in price as there is a lack of quality hay to supply the market. Overall USDA reported a \$25.00 per ton increase for alfalfa hay in 2018.

Upper Midwest Hay Price Summary by Quality Grade

Hay Grade	Bale type	Price (\$/ton)		
		Average	Minimum	Maximum
Prime (> 151 RFV/RFQ)	Small Square	\$235.00	\$205.00	\$320.00
	Large Square	\$206.00	\$160.00	\$265.00
	Large Round	\$175.00	\$145.00	\$220.00
Grade 1 (125 to 150 RFV/RFQ)	Small Square	\$192.00	\$160.00	\$224.00
	Large Square	\$182.00	\$120.00	\$250.00
	Large Round	\$156.00	\$100.00	\$240.00
Grade 2 (103 to 124 RFV/RFQ)	Small Square	No Reported Sales		
	Large Square	\$160.00	\$100.00	\$210.00
	Large Round	\$140.00	\$95.00	\$185.00
Grade 3 (87 to 102 RFV/RFQ)	Small Square	No Reported Sales		
	Large Square	\$152.00	\$130.00	\$175.00
	Large Round	\$110.00	\$60.00	\$180.00



For Nebraska, hay sold steady this week with a tick of higher undertones for hay going out of state, within state demand is moderate at best. Cattlemen have been relying on stalk fields this winter to carry cows, thou with calving season beginning soon and snowfall in the forecast, hay markets may get interesting. *For Iowa*, hay and bedding sales are extremely light with limited quality hay available at the markets.

In South Dakota, compared to last week demand for alfalfa and grass hay is high. Artic weather in the forecast is one of the reasons. One problem is transportation as a result of the cold and snowy weather.

For Missouri, cattlemen in some areas are fighting mud as the ground hasn't froze this winter and some are considering moving calves rather than purchase hay.

In Southwest Minnesota, prices were steady with limited supply of hay and only lower quality hay at the market.

In Wisconsin, prices are steady to strong with demand for quality hay. There is a shortage of quality hay at most markets. Lower quality hay appears to be available and some buyers are beginning to lower their standards and purchase what is available.

Straw prices include oat, barley, or wheat straw, **not** soybean straw. Prices were steady to strong as there is a strong demand for straw. Small square bales averaged \$3.80 a bale (range of \$2.00 to \$6.00). Large square bale straw averaged \$43.00 per bale (a wide range of \$23.00 to \$75.00). Large round bale straw averaged \$44.00 per bale (a wide range of \$25.00 - \$70.00). Wheat straw typically will demand a slightly higher price and overall straw quality does impact the price.

The next Hay Market Demand and Price Report for the Upper Midwest will be posted on Monday, February 11, 2019.

The following links are **included** in this report allowing producers to obtain some state and nearby state prices (these may or may not be quality tested auctions, if quality they are included in this report). The Equity Cooperative market report is at <u>http://livestock.equitycoop.com/market_reports/</u>. Go to the Lomira, Reedsville, and Stratford locations for their reports on untested hay and straw prices. The Reynolds Feed & Supply, LLC of Dodgeville is at <u>http://www.reynoldslivestock.com/what1snew/</u>. The Tim Slack Auction and Realty, LLC of Fennimore is at

http://www.timslackauctionrealty.com/market%20report.html.

The Dyersville Sales Company of Dyersville, Iowa is at <u>http://dyersvillesales.com/hay-auction/hay-auction-results/</u>. Fort Atkinson auction is at <u>http://www.fortatkinsonhay.com/</u>

The Farmer to Farmer website is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at <u>http://farmertofarmer.uwex.edu/</u>. If you would like assistance posting to this web site, contact your county's UW-Extension agriculture agent.

2014 Board of Regents of the University of Wisconsin System, doing business as the Division of Cooperative Extension of the University of Wisconsin-Extension