

Hay Market Demand and Price Report for the Upper Midwest For April 12, 2021

Data Compiled by <u>Richard Halopka</u> Senior Outreach Specialist <u>richard.halopka@wisc.edu</u>

UW-Madison Division of Extension Clark County Crops & Soils Educator

All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.

The information presented in this report is compiled from public and private quality tested sales and reports in the Midwest.

The past several months of hay reports are archived and you may view previous hay reports, go to http://fyi.uwex.edu/forage/ on the Team Forage web site and click on the past hay reports section.

Hay auction data is collected on the first and third week of the month and posted by or before Tuesday. Prices quoted in this report are for "as fed" alfalfa hay.

Demand and Sales Comments

Steady to stronger prices at the auction this past week for dairy quality hay while lower quality hay has had some downward pressure. April may be impulse buying as hay mows are running short of forage and grass isn't ready to support livestock. If you need forage or have forage to sell or straw, connect to the Farmer-to-Farmer webpage at http://farmertofarmer.uwex.edu/. You may contact your local county agriculture educator if you need help placing an ad. There is no charge for the service.

Upper Midwest Hay Price Summary by Quality Grade

Hay Grade	Bale type	Price (\$/ton)		
		Average	Minimum	Maximum
Prime (> 151 RFV/RFQ)	Small Square	\$223.00	\$135.00	\$300.00
	Large Square	\$205.00	\$120.00	\$290.00
	Large Round	\$155.00	\$125.00	\$175.00
Grade 1 (125 to 150 RFV/RFQ)	Small Square	\$162.00	\$120.00	\$224.00
	Large Square	\$162.00	\$100.00	\$220.00
	Large Round	\$135.00	\$100.00	\$160.00
Grade 2 (103 to 124 RFV/RFQ)	Small Square	\$115.00	\$115.00	\$115.00
	Large Square	\$125.00	\$85.00	\$150.00
	Large Round	\$104.00	\$50.00	\$125.00
Grade 3 (87 to 102 RFV/RFQ)	Small Square]	No Reported Sal	es
	Large Square	\$104.00	\$80.00	\$130.00
	Large Round	\$63.00	\$44.00	\$105.00



Straw prices are for oat, barley, or wheat straw. Straw prices are steady with a limited supply of straw at the auction. Small square bales averaged \$4.00 a bale (range of \$3.00 to \$6.00). Large square bale straw averaged \$34.00 per bale (a range of \$20.00 to \$56.00). Large round bale straw averaged \$33.00 per bale (a range of \$30.00 - \$35.00).

In Nebraska, hay sales were steady with moderate demand. Phones were busy this week. Field work has begun and crops are being planted. *In Iowa*, supply is good, demand is steady, and prices are steady.

In South Dakota, few reported sales this week. Alfalfa hay prices were steady. Demand is moderate for out of state delivery of dairy quality alfalfa with lower demand for other classes of hay. There was a lighter supply of hay this week at the auctions.

In Missouri, prices are steady and demand is light, supply is moderate. Weevils have already showed up in state and some alfalfa is being harvested or sprayed.

In Southwest Minnesota, prices were steady with a supply of lower quality hay at the market. *In Kansas*, market prices were steady. Demand is light and delivery is slow this week. Weevils and aphids are being sprayed.

In Wisconsin, prices are steady for dairy quality hay. Lower quality or higher moisture hay is being discounted.

The next Hay Market Demand and Price Report for the Upper Midwest will be posted by Tuesday, April 27, 2021.

The following links are **included** in this report allowing producers to obtain some state and nearby state prices, (these may not be quality-tested auctions, if quality, they are included in this report). The Equity Cooperative market report is at http://livestock.equitycoop.com/market_reports/. Go to the Lomira, Reedsville, and Stratford locations for their reports on untested hay and straw prices.

The Reynolds Feed & Supply, LLC of Dodgeville is at http://www.reynoldslivestock.com/what1snew/. The Tim Slack Auction and Realty, LLC of Fennimore is at http://www.timslackauctionrealty.com/market%20report.html.

The Dyersville Sales Company of Dyersville, Iowa is at http://dyersvillesales.com/hay-auction/hay-auction-results/. Fort Atkinson auction is at http://www.fortatkinsonhay.com/

The Farmer website is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at http://farmertofarmer.uwex.edu/. If you would like assistance posting to this web site, contact your county's UW-Extension agriculture agent.

2014 Board of Regents of the University of Wisconsin System, doing business as the Division of Cooperative Extension of the University of Wisconsin-Extension