

Hay Market Demand and Price Report for the Upper Midwest For November 26, 2018

Data Compiled by <u>Richard Halopka</u> UW-Extension Clark County Crops & Soils Agent

All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.

The information presented in this report is compiled from public and private sales and reports in the Midwest.

The past several months of hay reports are archived. To view previous hay reports, go to http://fyi.uwex.edu/forage/ on the Team Forage web site and click on the past hay reports section.

Hay auction data is collected on the first and third week of the month and posted the following Monday when possible. Prices quoted in this report are for "as fed" alfalfa hay.

Demand and Sales Comments

With a holiday week some data was collected from the previous week's auctions. The hay market is steady to strong. Demand has increased across all classes of hay. Quality hay was in demand and prices reflect the demand this week. Round bales and low quality hay were discounted.

Upper Midwest Hay Price Summary by Quality Grade

Hay Grade	Bale type	Price (\$/ton)		
		Average	Minimum	Maximum
Prime (> 151 RFV/RFQ)	Small Square	\$275.00	\$224.00	\$360.00
	Large Square	\$227.00	\$145.00	\$300.00
	Large Round	\$168.00	\$140.00	\$200.00
Grade 1 (125 to 150 RFV/RFQ)	Small Square	\$165.00	\$135.00	\$224.00
	Large Square	\$175.00	\$112.00	\$255.00
	Large Round	\$138.00	\$83.00	\$200.00
Grade 2 (103 to 124 RFV/RFQ)	Small Square	\$115.00	\$115.00	\$115.00
	Large Square	\$156.00	\$100.00	\$195.00
	Large Round	\$123.00	\$80.00	\$180.00
Grade 3 (87 to 102 RFV/RFQ)	Small Square	1	No Reported Sales	
	Large Square	\$143.00	\$85.00	\$200.00
	Large Round	\$103.00	\$70.00	\$175.00



For Nebraska, hay sold steady this week. Many are looking for looking for cheaper sources of roughage to blend with their winter rations. Cattlemen are filling cornfields with cows for winter grazing and few have are asking the cost of hay. For Iowa, top quality hay is in short supply. Most are buying as it is needed basis and taking advantage of some nice weather to keep cows on pasture.

In South Dakota, premium grades of hay are steady to higher this week. There is a good demand for all classes of hay and straw. Dairy prices continue to impact the hay market. There is a demand for quality grass hay as cattlemen wean calves and move them to feed yards.

For Missouri, hay prices are steady, with light to moderate demand and supply. Soft ground conditions have limited the movement of trucks in and out of yards to early morning.

In Southwest Minnesota, prices were steady. Mostly round bale hay available and round bales are generally discounted.

In Wisconsin, top prices for quality alfalfa hay this week. There is demand for top quality just not much available. Low quality hay is discounted depending if it was stored or was on the fence row.

Straw prices were steady to stronger this past week with straw being mentioned as scarce at many markets. Small square bale straw averaged \$3.50 a bale (range of \$1.50 to \$6.00). Large square bale straw averaged \$45.00 per bale (a wide range of \$23.00 to \$78.00). Large round bale straw averaged \$46.00 per bale (a range of \$40.00 - \$60.00). Straw quality does impact price.

The next Hay Market Demand and Price Report for the Upper Midwest will be posted on Monday, December 10, 2018.

Due to the lack of quality-tested hay auctions in Wisconsin, the following links are included in this report allowing producers to obtain some state and nearby state prices (these may or may not be quality tested auctions). The Equity Cooperative market report is at

<u>http://livestock.equitycoop.com/market_reports/</u>. Go to the Lomira, Reedsville, and Stratford locations for their reports on untested hay and straw prices.

The Fennimore Livestock Exchange is at

http://www.fennimorelivestock.com/index.php?site=home.

The Reynolds Feed & Supply, LLC of Dodgeville is at http://www.reynoldslivestock.com/what1snew/.

The Tim Slack Auction and Realty, LLC of Fennimore is at

http://www.timslackauctionrealty.com/market%20report.html.

The Zumbrota Hay & Bedding Auction of Zumbrota, MN is at (market runs September – May) http://cla.crinet.com/page5295/ZumbrotaHayAndBeddingAuction.

The Dyersville Sales Company of Dyersville, Iowa is at http://dyersvillesales.com/hay-auction/hay-auction-results/. Fort Atkinson auction is at http://www.fortatkinsonhay.com/

The Farmer to Farmer website is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at http://farmertofarmer.uwex.edu/. If you would like assistance posting to this web site, contact your county's UW-Extension agriculture agent.

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