



Case Study Matrix

Module B	Case Study 1—Teen	Case Study 2—Single Parent	Case Study 3—Individual, Formerly Incarcerated	Case Study 4—Homeless Individual	Case Study 5—Older Person
Description	Lena wants to move into her own apartment, now that she has graduated from high school. She works in retail. She has been talking with a friend, Jenny, who may be interested in sharing an apartment with her. Jenny works full time at a child care center.	Ellen has two sons, Isaac and Andrew ages 12 and 10. She works 30 hours a week as a receptionist. Ellen needs to find a larger rental unit as the boys currently share a bedroom and they would like to have their own space.	John was released from prison 9 months ago. He started working through a temp agency and has been hired on as a permanent employee working full time for the past 3 months. He has two children, ages 8 and 9. They live with their mother, but he hopes to occasionally have them stay overnight with him.	Richard is homeless. He is a veteran who has struggled with civilian life. He works in a restaurant. He has met someone at the homeless shelter who also has a job and they would like to share an apartment.	Elizabeth is a 72-year-old widow who plans to sell her house and move into an apartment. Due to health issues, she is no longer able to maintain the house as well as pay for necessary repairs including replacement of the roof and windows.
	<p>Lena and Jenny are looking for a rental unit. They would like to visit three units. Before their appointment, they will need to determine a budget and come to a consensus. They are looking for:</p> <ul style="list-style-type: none"> • Rent of \$450 - \$500 per month • Two bedrooms • Heat included • Appliances included • On-site laundry facilities • Adequate parking • Quiet neighborhood 	<p>Ellen is looking for a rental unit for herself and her children, ages 12 and 10. She would like to visit three available units. Before scheduling appointments, she determined her budget and needs. She is looking for:</p> <ul style="list-style-type: none"> • Rent of \$550 - \$600 per month • Two bedrooms, three bedrooms would be desirable • Appliances included • Utilities included, but would pay own heat. She prefers a single-family or duplex unit. • On-site laundry facilities • A safe neighborhood where her children can play outside 	<p>John is looking for a rental unit that has two bedrooms so his children can occasionally stay overnight with him. Before scheduling appointments, he determined his budget and needs. He is looking for:</p> <ul style="list-style-type: none"> • Rent of \$400 - \$450 per month • 1 bedroom apartment, but would consider 2 bedrooms, so his children could occasionally stay with him • Location near a bus line and/or work • A safe neighborhood where his children can play outside • Utilities included • On-site laundry facilities • Appliances included • Accepts felons 	<p>Richard and his friend are looking for a rental unit that has two bedrooms. Before scheduling appointments, he determined his budget and needs. He is looking for:</p> <ul style="list-style-type: none"> • Rent of no more than \$400 per month • 2 bedroom apartment • Located near a bus line and/or work. • Utilities included. • Appliances included • Washer and dryer in building 	<p>Elizabeth is looking for a rental unit that has two bedrooms, so her granddaughter can occasionally stay overnight. Before scheduling appointments, she determined her budget and needs. She is looking for:</p> <ul style="list-style-type: none"> • Rent of no more than \$650 per month. • 2 bedroom apartment • Garage or carport • Utilities included. • Appliances included. • Washer and dryer in building.





Case Study Matrix

Provide each participant a copy of the five questions found here for participants to have while they read the case study and are reviewing the *Case Study Comparison Units Completed Checklists*.

Which unit is most convenient?

Which rental unit has more of what the tenant wants? Why?

Which has the most features/conveniences?

Which feature would be important to the tenant?

If you were the tenant, which would you choose? Why?

