

## GRANT PROGRAMS FOR FARMERS & FOOD ENTREPRENEURS ARE YOU LOOKING FOR WAYS TO DEVELOP YOUR INNOVATIVE AGRICULTURAL BUSINESS?

Join us for a workshop designed to help you identify which grants or other financial options might be right for you. This workshop will discuss ways to plan your project and strengthen your application. Specific grant programs to be covered include:

- **USDA's Value Added Producer Grant (VAPG)** program provides planning and working capital funds to farmers and farmer-based enterprises to develop and implement value-added ventures.
- **USDA's Sustainable Agriculture Research and Education (SARE)** grant program funds research, marketing and demonstration projects.
- **USDA's Specialty Crop Block Grant (SCBG)** program funds endeavors that enhance the competitiveness of Wisconsin Specialty Crops
- **Wisconsin DATCP's Buy Local, Buy Wisconsin** grant program funds projects that increase the demand for and supply of locally produced foods in Wisconsin.



### Dates and Locations

#### **Tuesday, September 17<sup>th</sup> – Northwest WI**

ST. CROIX COUNTY AG CENTER, UWEX CLASSROOM, 1960 8TH AVE., BALDWIN, WI 54002

TO REGISTER CONTACT: HEIDI DOERING AT [HEIDI.DOERING@CES.UWEX.EDU](mailto:HEIDI.DOERING@CES.UWEX.EDU) OR (715) 531-1930 OR (715) 531-1947

#### **Thursday, October 3<sup>rd</sup> – Eastern/Central WI**

JAMES P. COUGHLIN CENTER 625 E. COUNTY ROAD Y OSHKOSH, WI 54901

TO REGISTER CONTACT: WINNEBAGO COUNTY UW-EXTENSION OFFICE AT (920) 232-1970 OR (920) 727-8643

#### **Thursday, October 17<sup>th</sup> – Southeast WI**

HAVENWOODS NATURE CENTER 6141 N HOPKINS ST, MILWAUKEE, WI 53209

TO REGISTER CONTACT: RYAN SCHONE AT (217) 491-2351, (414) 256-4653 OR [RYAN.SCHONE@CES.UWEX.EDU](mailto:RYAN.SCHONE@CES.UWEX.EDU) OR  
KATE PAWASARAT AT (262) 284-8289 OR [KPAWASARAT@CO.OZAUKEE.WI.US](mailto:KPAWASARAT@CO.OZAUKEE.WI.US)

#### **Tuesday, October 22<sup>nd</sup> – Western WI**

RADISSON CONFERENCE CENTER, WISCONSIN ROOM 1 (FIRST FLOOR), 200 SECOND ST S, LA CROSSE, WI 54601

TO REGISTER CONTACT: STEVE HUNTZICKER AT (608) 785-9593 OR [HUNTZICKER.STEVE@CO.LA-CROSSE.WI.US](mailto:HUNTZICKER.STEVE@CO.LA-CROSSE.WI.US)

**REGISTRATION FEE OF \$15 WILL COVER THE COST OF LUNCH AND MATERIALS**

IF YOU ARE INTERESTED IN ATTENDING BUT NEED TRANSLATION ASSISTANCE, PLEASE CONTACT:  
ERIN PEOT AT [ERIN.PEOT@CES.UWEX.EDU](mailto:ERIN.PEOT@CES.UWEX.EDU) OR (608) 890-4606

# Successfully Applying to Agricultural Grant Programs

## *2013 Workshop Agenda*

This workshop is designed to give farmers and agricultural entrepreneurs information, tools, and hands-on training to strengthen grant and loan applications. This workshop will help you create a competitive application and get the financial resources you need to fuel your business.

- 9:00 AM      Registration
- 9:30 AM      Welcome and Introductions  
                 Participants are invited to give a brief introduction to their projects  
                 Andrew Bernhardt, UW-Extension/SARE
- 10:00 AM     Designing a sound project, identifying funding sources and grant-writing basics  
                 Margaret Krome, Michael Fields Agricultural Institute
- 12:00 PM     Lunch Program – Perspective from a grant recipient:  
                 “How I applied for and used a grant in my agriculture business”
- 1:00 PM      Grant Programs Highlight Panel
- WI DATCP Buy Local, Buy Wisconsin – Teresa Engel
  - USDA Specialty Crop Block Grant – Juli Spek
  - USDA Value Added Producer Grant – Mike Daniels
  - USDA SARE Farmer and Rancher Grant – Andrew Bernhardt
- 1:45 PM      Hands-on Grant Proposal Evaluation & Development
- Review and evaluate an actual proposal in groups. *(30 min)*
  - Develop key components for actual proposal in groups. *(30 min)*  
                 Andrew Bernhardt, UW-Extension/SARE
- 2:45 PM      Additional Financial Options Panel
- Farm Service Agency – Farm Loans & micro-loan program
  - Natural Resources Conservation Service – Cost Share Programs
  - Badgerland Financial Loans & Grants – Paul Dietmann
  - Carl Rainey, DATCP, author of *Got Moo-la*
- 3:30 PM      Networking and one-on-one Q&A with presenters
- 4:00 PM      Adjourn

### **PARTNERS:**

Michael Fields Agricultural Institute • USDA, Rural Development • USDA, SARE • UW-Cooperative Extension •  
WI Department of Agriculture, Trade and Consumer Protection

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