# GRANT PROGRAMS AND FINANCIAL OPTIONS FOR FARMERS & FOOD ENTREPRENEURS

# ARE YOU LOOKING FOR WAYS TO DEVELOP YOUR INNOVATIVE AGRICULTURAL BUSINESS?

Join us for a workshop designed to help you identify which grants or other financial options might be right for you. This workshop will discuss ways to plan your project and strengthen your application. Specific grant programs to be covered include:

- USDA's Value Added Producer Grant (VAPG) program provides planning and working capital funds to farmers and farmer-based enterprises to develop and implement value-added ventures.
- USDA's Sustainable Agriculture Research and Education (SARE) grant program funds research, marketing and demonstration projects.
- USDA's Specialty Crop Block Grant (SCBG) program funds endeavors that enhance the competitiveness of Wisconsin Specialty Crops
- Wisconsin DATCP's Buy Local, Buy Wisconsin (BLBW) grant program funds projects that increase the demand for and supply of locally produced foods in Wisconsin.









#### **Dates and Locations**

#### Wednesday, September 14<sup>th</sup> – Northwestern WI – Barron

Barron Electric Coop, 1434 State Hwy. 25 N., Barron, WI 54812

TO REGISTER CONTACT: TIM JERGENSON AT tim.jergenson@ces.uwex.edu or (715) 537-6250

### Wednesday, October 5th – Western WI – Richland Center

Pippin Center, Melville Hall, UW-Richland Center, 1200 US-14, Richland Center, WI 53581 TO REGISTER CONTACT: ADAM HADY AT adam.hady@ces.uwex.edu or (608) 647-6148

#### Thursday, October 6<sup>th</sup> – Southeastern WI – East Troy

Michael Fields Agricultural Institute, W2493 County Road ES, East Troy, WI 54961
To REGISTER CONTACT: LEIGH PRESLEY AT leigh.presley@ces.uwex.edu or (262) 857-1948 or 262-767-2905

#### Tuesday, October 11th - Eastern WI - New London

Crystal Falls Banquet Hall, 1500 Handschke Drive, New London, WI 54961

TO REGISTER CONTACT: GREG BLONDE AT greg.blonde@ces.uwex.edu or (715) 258-6231

REGISTRATION FEE OF \$15 WILL COVER THE COST OF LUNCH AND MATERIALS

IF YOU ARE INTERESTED IN ATTENDING BUT NEED TRANSLATION ASSISTANCE, PLEASE INQUIRE WITH THE LOCAL REGISTRATION CONTACT AT EACH LOCATION.

## Successfully Applying to Agricultural Grant Programs 2016 Workshop Agenda

This workshop is designed to give farmers and agricultural entrepreneurs information, tools, and hands-on training to strengthen grant and loan applications. This workshop will help you create a competitive application and get the financial resources you need to fuel your business.

9:00 AM	Registration
9:30 AM	Welcome and Introductions Participants are invited to give a brief introduction to their projects Diane Mayerfeld, UW-Extension/SARE
10:00 AM	Designing a sound project, identifying funding sources and grant-writing basics Margaret Krome, Michael Fields Agricultural Institute
12:00 PM	Lunch
12:30 PM	Lunch Program – Perspective from a grant recipient: "How I applied for and used a grant in my agriculture business"
1:15 PM	<ul> <li>Grant Programs Highlight Panel</li> <li>WI DATCP Buy Local, Buy Wisconsin – Kietra Olson</li> <li>USDA Specialty Crop Block Grant – Juli Speck</li> <li>USDA Value Added Producer Grant – Mike Daniels</li> <li>USDA SARE Farmer-Rancher Grant – Diane Mayerfeld</li> </ul>
2:00 PM	<ul> <li>Hands-on Grant Proposal Evaluation &amp; Development</li> <li>Review and evaluate an actual proposal in groups.</li> <li>Diane Mayerfeld, UW-Extension/SARE</li> </ul>
3:00 PM	<ul> <li>Additional Financial Options Panel</li> <li>Farm Service Agency – Farm Loans &amp; Micro-loan Program</li> <li>Natural Resources Conservation Service – Cost Share Programs</li> <li>Farm Credit System Bank – Loan Program</li> </ul>
3:45 PM	Networking and one-on-one Q&A with presenters
4:00 PM	Adjourn

#### PARTNERS:

Michael Fields Agricultural Institute • USDA, Rural Development • USDA, SARE • UW-Cooperative Extension • WI Department of Agriculture, Trade and Consumer Protection

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